

## Enclosures in nationwide TELCO network

# A partnership based not only on manufacturing skills

### Task

Leading Nordic TELCO operator, TeliaSonera, was looking for a supplier, who should fulfil high requirements in quality management and in-time delivery. Equally important was however, that their new partner should ensure continuous product development and practical improvements of the enclosures used in TeliaSonera's Swedish network.

More than 25 different enclosures are used in the network – some in yearly volumes of thousands and others just occasionally and in quantities of a handful. Product development is focused on cutting minutes of the time used by constructors, installers and service operators in the field. Furthermore, the operational economy is measured in terms of efficient and long-lasting protection of the systems inside the enclosures.

### Process

Dialogue with installers and construction companies is a continuously ongoing process to ensure optimum design of the enclosures used by TeliaSonera. New features and designs are tested in the field and by the professionals that are to install and service the enclosures - sometimes in thousands.

The ever ongoing improvement process is furthermore stimulated by VMC elteknik – a leading Swedish supplier of components to the electricity, communication and energy sectors. As commercial interface between TeliaSonera and Triax, VMC offers “one-stop-shopping” of both components and enclosures. Additionally their vast knowledge in the practical use of components contributes to Triax's work in developing and improving designs.



### Solution



Tommie Holmberg

According to TeliaSonera project managers Tommie Holmberg and Göran Pettersson the partnership in enclosures works: *“By outsourcing design and development of enclosures, we have been able to trim our own organization. Triax has the willingness not just to listen, but also to change and improve designs, when needed. With VMC and Triax we have obtained flexible partnership - and a supplier who delivers with the precision and stability needed.”*



Göran Pettersson

**Simply more**  
- more simply

Please look at the opposite side for a view of some of the details on the enclosures delivered to TeliaSonera.

Task



Process



Solution

# TeliaSonera

TeliaSonera

*TeliaSonera is the largest TELCO operator in the Nordic and the Baltic region with a leading position in both fixed line and mobile communication.*

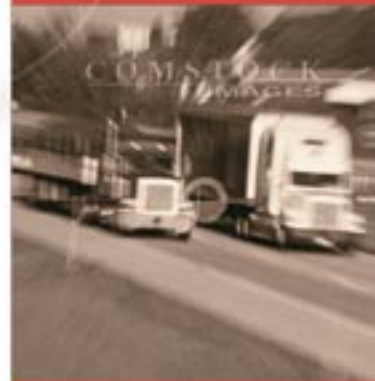


**TRIAX A/S**  
Bjørnkærvej 3  
DK - 8783 Hornsyld  
Tel.: +45 76 82 22 00  
Fax: +45 75 68 79 66  
mail: triax@triax.dk  
www.triax.com

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